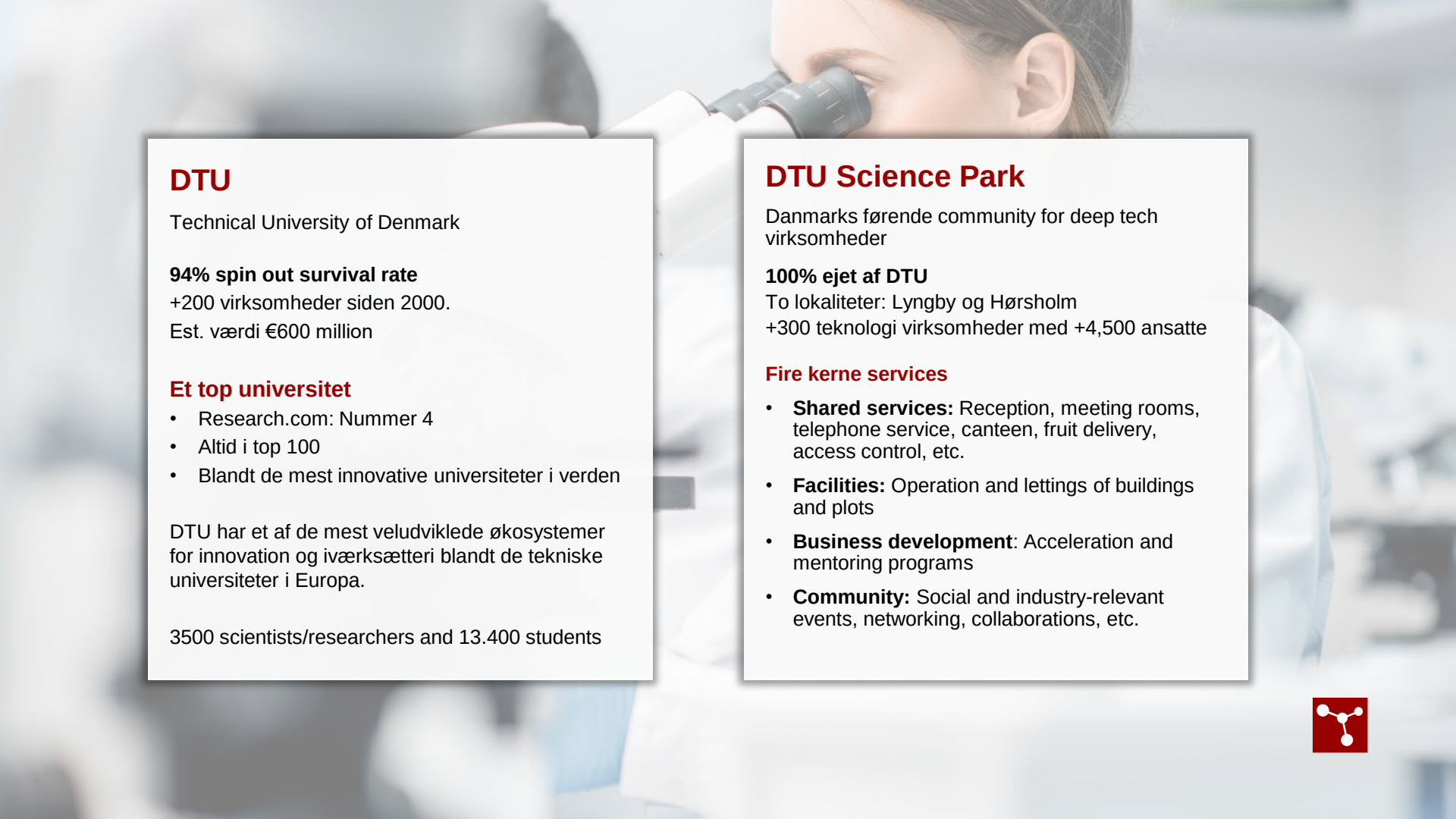
DTU Science Park

Denmark's leading Deep Tech Community



DTU

Technical University of Denmark

94% spin out survival rate

+200 virksomheder siden 2000.

Est. værdi €600 million

Et top universitet

- Research.com: Nummer 4
- Altid i top 100
- Blandt de mest innovative universiteter i verden

DTU har et af de mest veludviklede økosystemer for innovation og iværksætteri blandt de tekniske universiteter i Europa.

3500 scientists/researchers and 13.400 students

DTU Science Park

Danmarks førende community for deep tech virksomheder

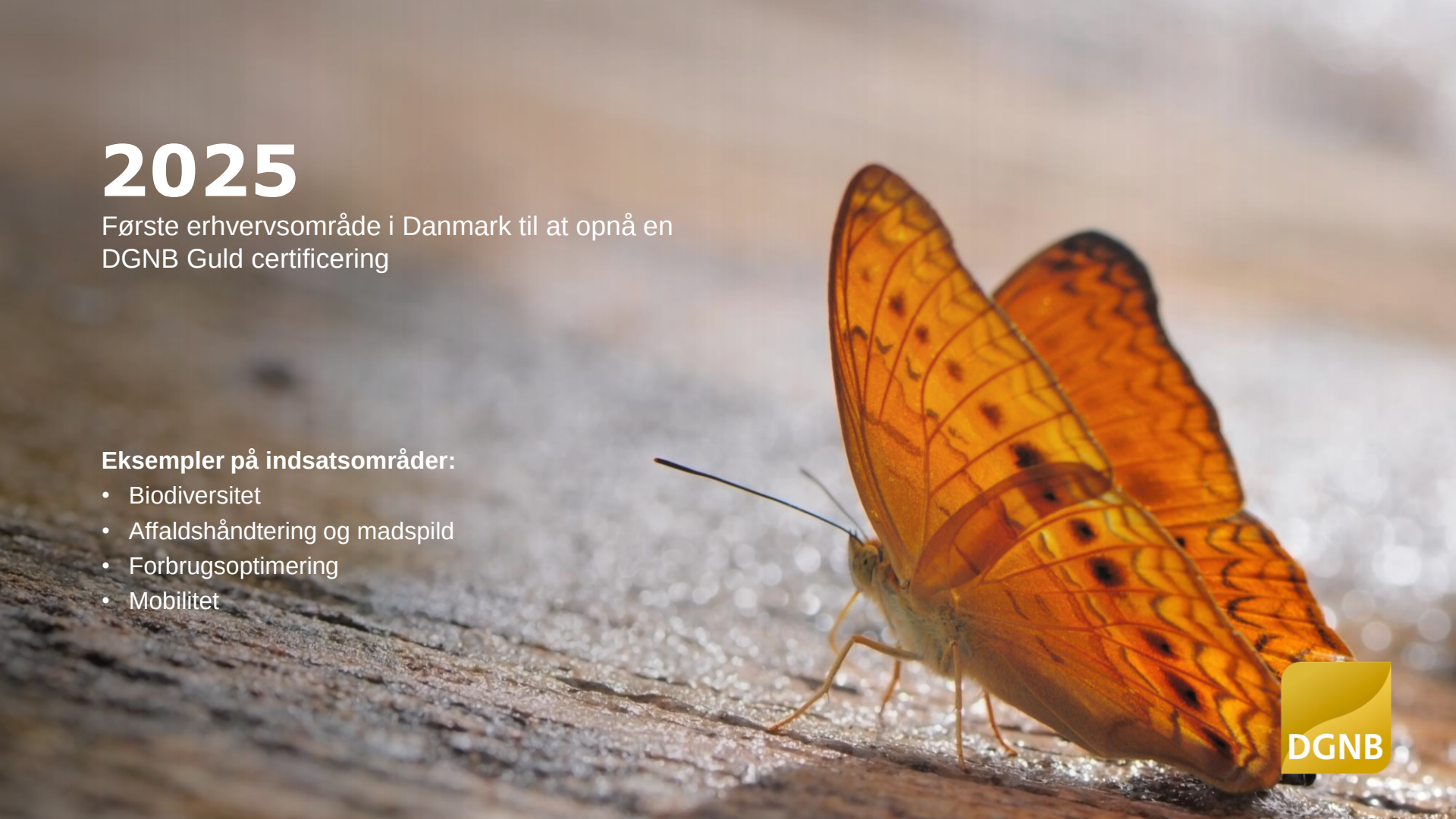
100% ejet af DTU

To lokaliteter: Lyngby og Hørsholm

+300 teknologi virksomheder med +4,500 ansatte

Fire kerne services

- **Shared services:** Reception, meeting rooms, telephone service, canteen, fruit delivery, access control, etc.
- **Facilities:** Operation and lettings of buildings and plots
- **Business development**: Acceleration and mentoring programs
- **Community:** Social and industry-relevant events, networking, collaborations, etc.

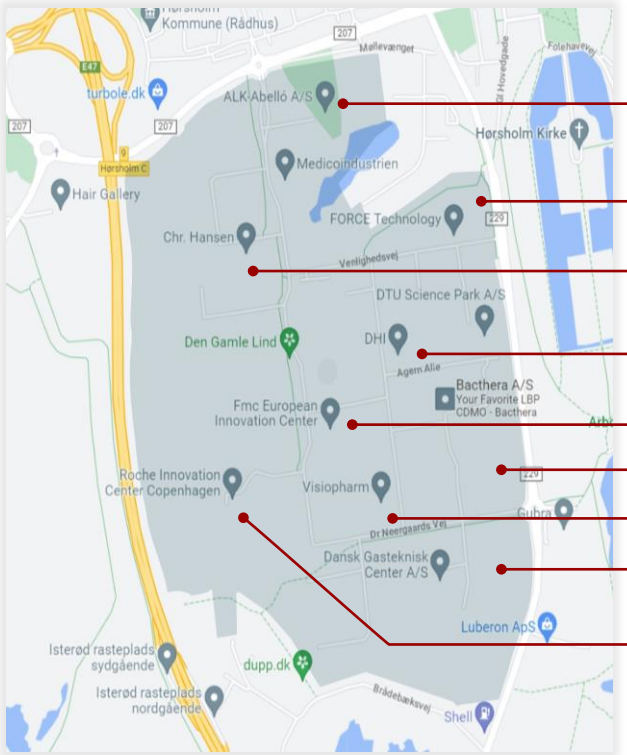

2025
Første erhvervsområde i Danmark til at opnå en DGNB Guld certificering
Eksempler på indsatsområder:
• Biodiversitet
• Affaldshåndtering og madspild
• Forbrugsoptimering
• Mobilitet
DGNB

Fokus på Deeptech

- Forskningsbaseret og ofte patentbåret
- Lang og ofte kompliceret vej til markedet
- Omkostningstungt – kræver store investeringer
- Kræver ofte offentlige godkendelser og registreringer
- Bidrager til løsning af de globale udfordringer vi står overfor

Primært områder som:

- Lifescience
- Biosolutions
- Quantum computing
- AI og Machine Learning
- Advanced materials

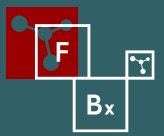


WALL OF FAME

- FOM Technologies 267 M DKK /listed
- Rokoko Electronics 564 M DKK
- MedTrace 398 M DKK.
- Audientes +140 M DKK. / listed
- Symphogen sold 3 B DKK
- Santaris Pharma sold 2,5 B DKK
- Glycom sold for 5,7 B DKK
- Gubra 1,8 B DKK valuation
- BioPhero sold for 1,7 B DKK

DTU Science Park

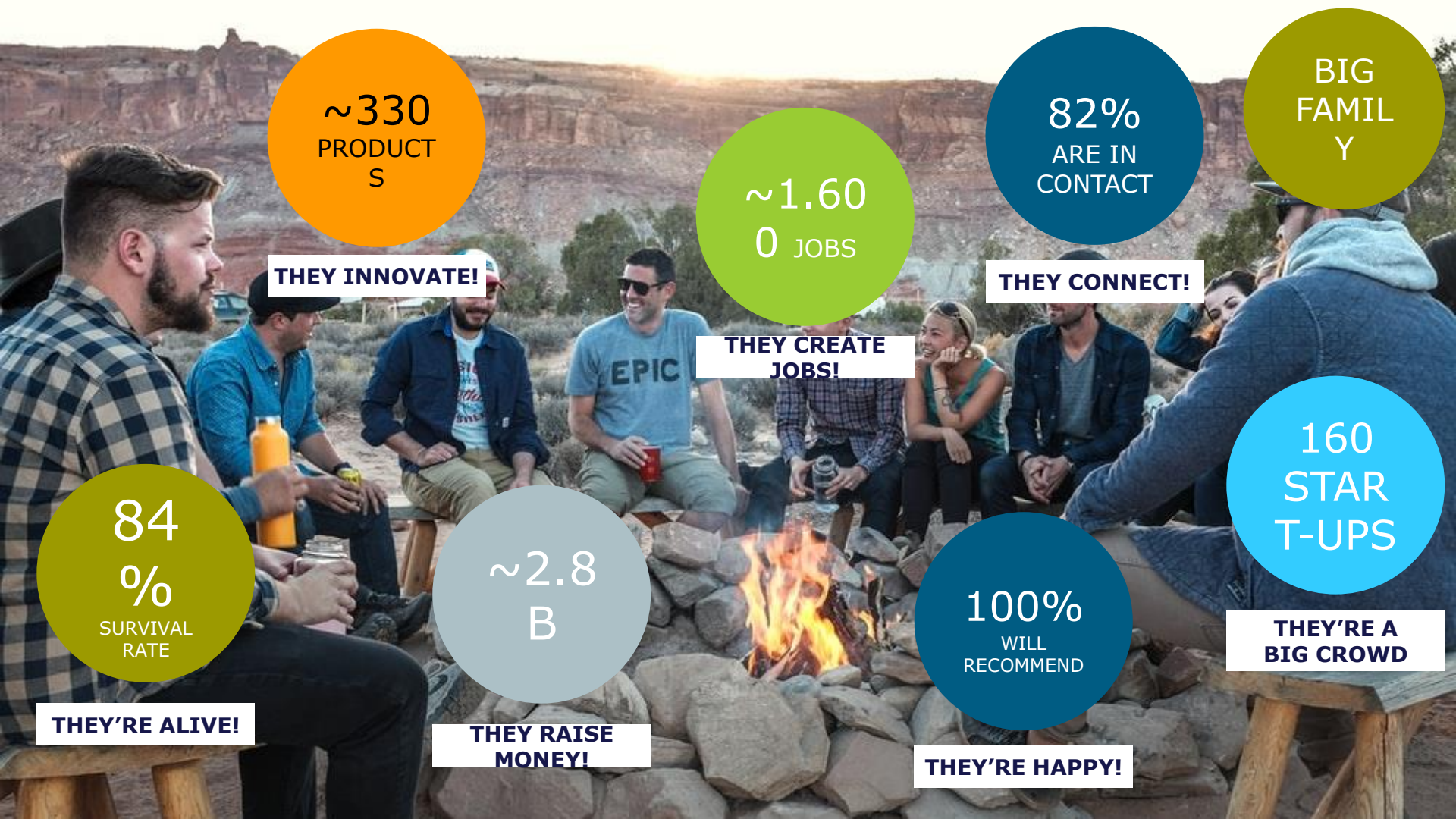
DANISH TECH CHALLENGE



ONE WINNER

AN INDEPENDENT JURY WILL SELECT THE WINNER

Danish Tech Challenge


~330
PRODUCTS
THEY INNOVATE!
~1.600 JOBS
THEY CREATE JOBS!
82%
ARE IN CONTACT
THEY CONNECT!
BIG FAMILY
84%
SURVIVAL RATE
THEY'RE ALIVE!
~2.8B
THEY RAISE MONEY!
100%
WILL RECOMMEND
THEY'RE HAPPY!
160
STAR T-UPS
THEY'RE A BIG CROWD

"Danish Tech Challenge participants are a lot more attractive than other start ups because…"

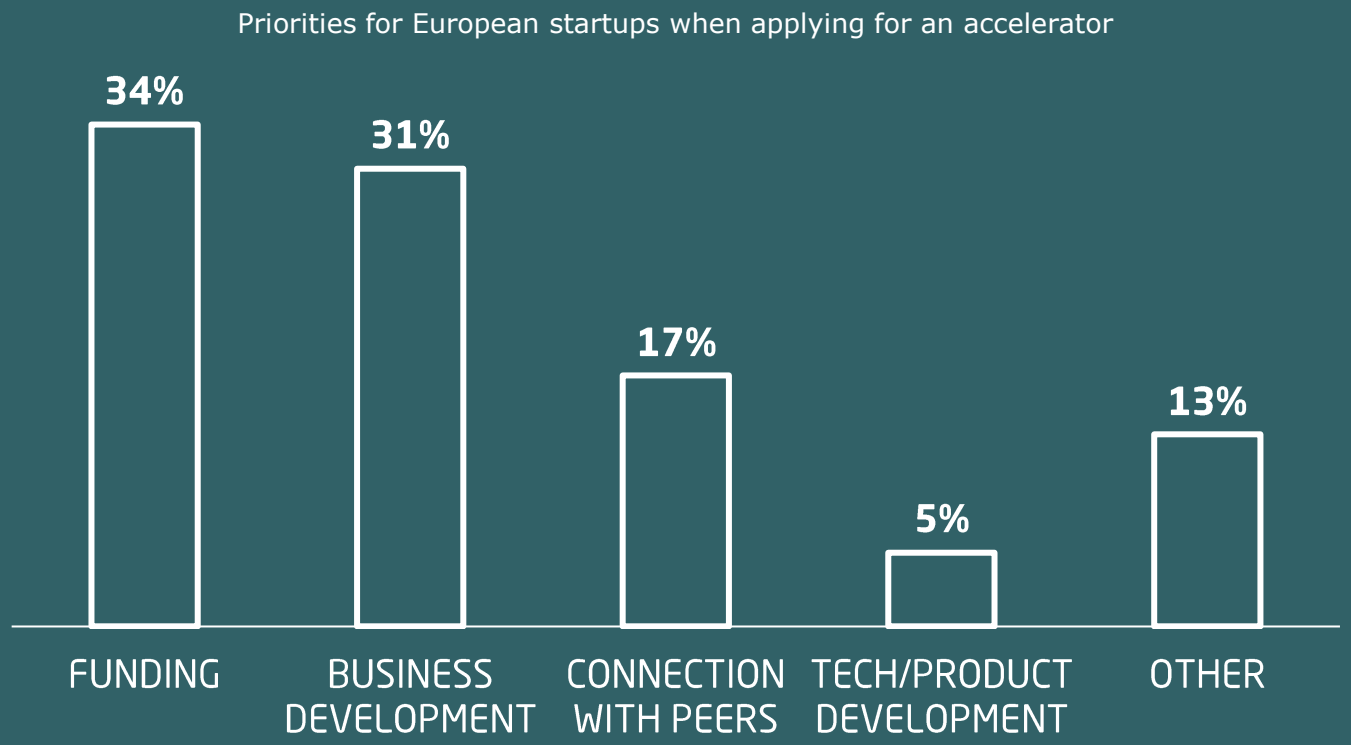
- ✓ "The **legal stuff**" is in order – no surprises!
- ✓ The **investor deck is complete**, and they **know how to pitch**!
- ✓ The product/service is tested in the market and has proved its **commercial feasibility** – there is **product market fit**!
- ✓ The start up has a well-developed **network** among relevant peers!
- ✓ The start up has gained valuable insight from experienced **mentors**!
- ✓ They have their **IP** under control!
- ✓ They have a clear **product roadmap**, they know their suppliers and internal processes
- ✓ The founders know how to create **commercial results**
- ✓ **The team** is competent, roadblocks are cleared, and an **engaged advisory board** is in place!

IRON MARK

FUTURE BOX
at DTU Science Park

INDUSTRIENS FOND
FREMMER DANSK KONKURRENCEEVNE
The Danish Industry Foundation

What do startups need?



Source: HelloTomorrow 2019

Danish Tech Challenge

GreenUP Accelerator

- Combat Climate Change

We combat climate change one startup at a time

Copenhagen 2023

INDUSTRIENS FOND

FUTURE BOX
DTU Science Park

GreenUP Accelerator

From **Start-up – Gear-up – Scale-up** in 20 months!

Ambition:
Leading program for acceleration of
Climate Tech start ups
from start up to scale up

What?	Elite acceleration for climate tech startups	20 months business support and acceleration	Danish focus with leading university and go to market partners	International exposure with focus on sales	1 mio. DKK Investment secured upfront
Aim	15 will start 12 will gear up 8 will scale	Investment raised: DKK 250 mio.	Substantial CO2e reduction towards 2050	Significant export – born global	400 new jobs created

Scope:

- 100+ applicants
- 30 start ups selected for bootcamp
- 15 will be selected for acceleration
- Climate tech startups

Entry criteria:

- Minimum 2 FTE & start up
- Minimum proof of tech
- 12-18 months to market
- Novel technology or business model preferably with IP
- Potential to make breakthrough climate change through tech

Focus areas:

Technology driven climate tech startups within Project Drawdown focus:

- Industry & Buildings
- Transportation
- Food & Agriculture
- Energy

Startups need to **manage the often-overlooked 'gear up' period** from startup to scaling

Note: Definition of a scaleup: 10 FTE's, average yearly turnover growth of minimum 20% (OECD)

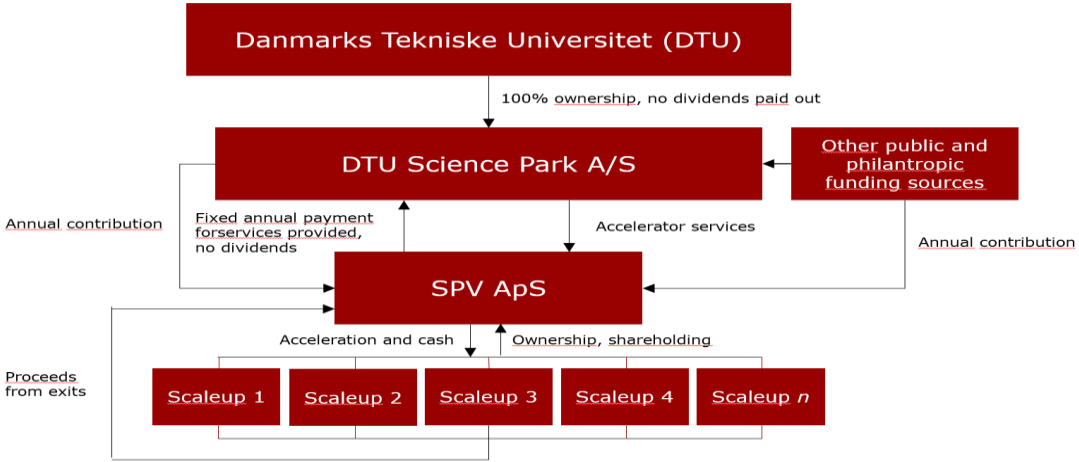
INDUSTRIENS FOND

Kongsberg Innovation
THINGS
FUTURE BOX by DTU Science Park
UNTERNEHMER TUM
hello tomorrow
ETH zürich
ieLab
PoliHub
Innovation Park
Startup Accelerator
The Collider
DRIVE
TECHNION ACCELERATOR
KONGSBERG
STOCKHOLM
COPENHAGEN
MÜNICH
PARIS
ZÜRICH
MILAN
BARCELONA
HAIFA
THE DEEPTECH ALLIANCE
YOUR ONE-POINT-ENTRY TO EUROPE'S LEADING DEEP TECH ECOSYSTEMS
Member characteristica:
Linked to well-ranked technical university, Deep Tech focus, good track-record, interesting deal flow of startups, supports registered companies, part of established startup ecosystem.

Flere Deeptech løsninger kræver;

- Innovation gøres til en kerneopgave på universiteterne
- Bedre adgang til talent
- Offentlige indkøb skal understøtte nye teknologier
- Bedre og nemmere adgang til test faciliteter – både offentlige og private
- Smidigere offentlige godkendelsesprocesser
- Finansiering – grants såvels som investeringer
- Initiativer der understøtter virksomhedernes skalering – acceleratorprogrammer, markedsintroduktion, etc

DTU Science Park Accelerator – OPP projekt



- Et ambitiøst og vertikaliseret acceleratorprogram
- Et program støttet af såvel private som offentlige midler
- Et program der vil skabe værdi langt ud over projektperioden
- 400 virksomheder accelereret over en 20 årig periode – forventet jobskabelse - + 20.000
- Samlede funding – DKK 250 mio over 10 år.