

# LEO Pharma – a pioneer in medical dermatology

Thorsten Thormann
President, Research & Early Development

Founded in 1908

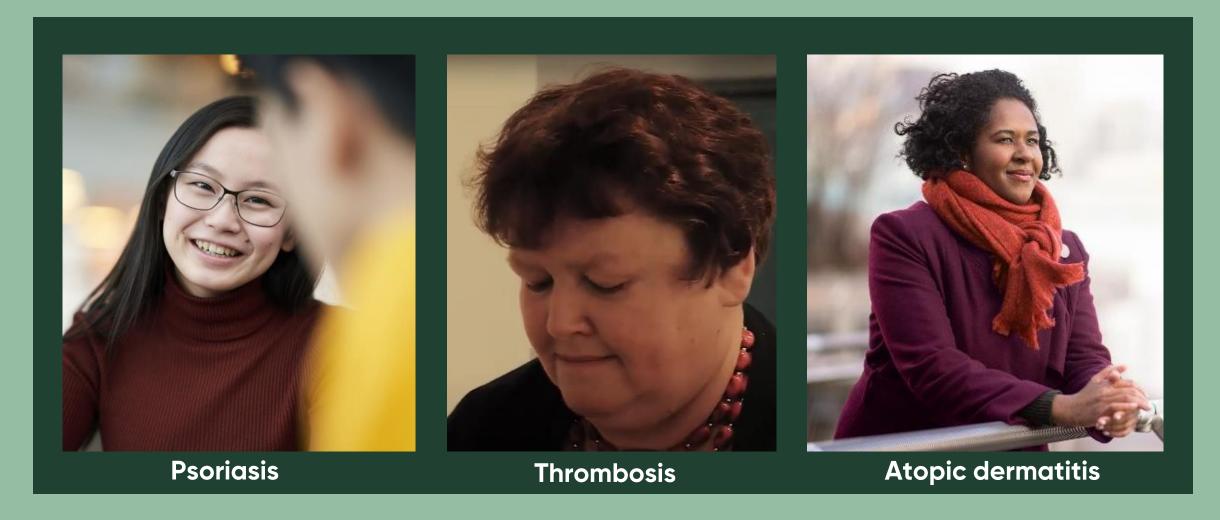
# More than 100 years of experience in helping patients







## We are committed to helping patients longterm





# Our ambition is to be a global leader in medical dermatology



EUR 1,359 million in 2020 revenue



6,000 employees



21% of revenue reinvested in R&D



960 scientists and specialists in R&D



Products sold in 130 countries



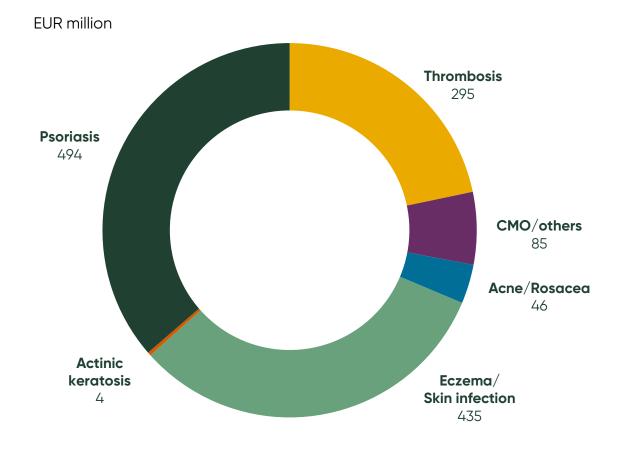
Founded in
Denmark in 1908
Majority owned by
the LEO Foundation



#### SALES BY REGION 2020

#### EUR million 1000 900 800 700 600 500 400 300 200 100 0 **Europe+** US International

#### SALES BY THERAPEUTIC AREA 2020





#### OUR THERAPEUTIC AREAS







Eczema



**Skin infections** 



Acne



Rosacea



Rare skin diseases



**Thrombosis** 

#### MULTIPLE DRUG DELIVERY SYSTEMS



Injections



Topicals



Tablets



# Advancing science in dermatology

Project*	Description	Partners	Pre-clinical	Phase 1	Phase 2	Phase 3	Registration
PIPELINE Q4-2021							
<b>Delgocitinib</b> LP0133	A topical pan-JAK inhibitor under development for chronic hand eczema.	JT		>	>	Y/////	
Anti IgE*B-cell LP0201	A monoclonal antibody under development for atopic dermatitis and allergic asthma.	MICROBIO ONENESS BIO		>	Y////		
Anti IL-22R LP0145	An anti-inflammatory monoclonal antibody under development for atopic dermatitis.	argenx		>	<b>Y</b> /////		
H4R antagonist LP0190	A systemic anti-pruritic and anti-inflammatory H4 receptor antagonist under development for atopic dermatitis.	<b>"</b> w		>	Y/////		
<b>IL-17A PPI</b> LP0200	An IL-17 small-molecule modulator under development for psoriasis.						
*Project compounds in our pipeline are investigational only and have not been approved by any regulatory authority.						Finalized phase	Current phase







# Our Global R&D footprint

#### R&D HQ, Denmark

- Research
- Development:
  - Innovative projects Established portfolio

#### R&D Asia-Pacific Hub, Japan Development "execution" hub, providing proximity to customers and partners, access to talent and closeness to commercial organization R&D U.S. Hub, New Jersey, US Development hub providing proximity to customers and partners, access to talent and closeness to commercial organization



R&D U.S. Hub,

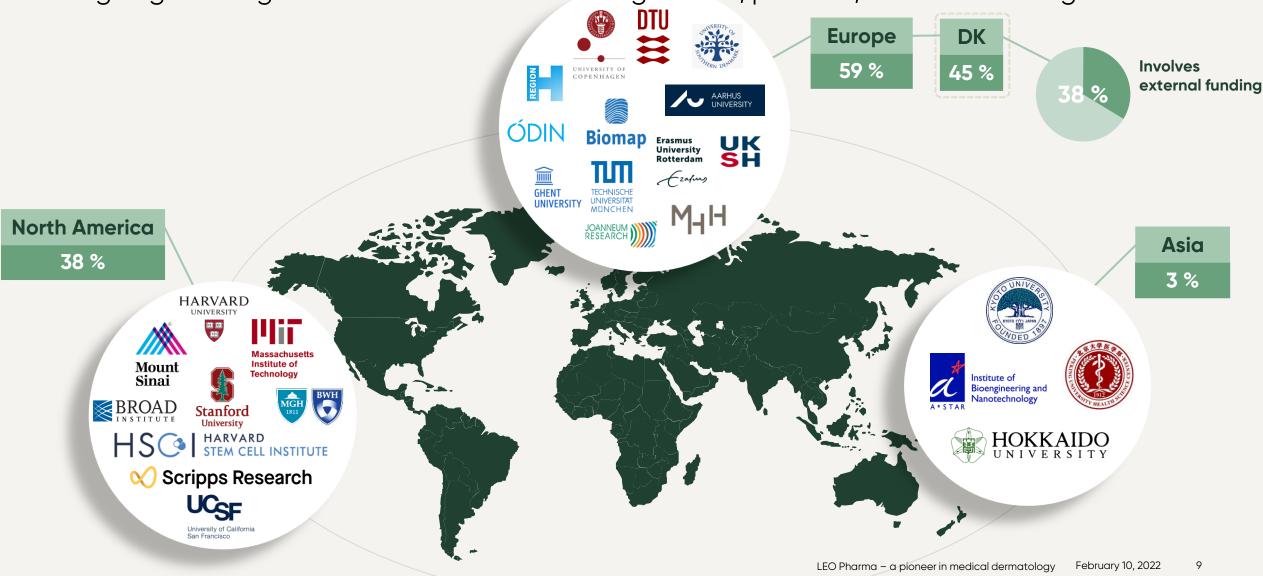
Boston, US Translational Medicine

and Business

Development

### Collaboration with Academia

Ongoing 40-50 global collaborations accessing talents, patients, science and insights



### R&D investments 2017-2021

Significant double-digit R&D ratio over the past years



# R&D 2021 split by Portfolio and cost type

Majority of R&D expenses goes to our innovative portfolio – Clinical trials a key cost driver

