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# Public consultation on the review of the European long-term investment funds (ELTIF) regulatory framework

Fields marked with \* are mandatory.

### Introduction

The **short version** of this consultation is also available in **German** and **French**.

Die kurze Version dieser öffentlichen Konsultation ist auch auf Englisch und Französisch verfügbar.

La version courte de cette consultation est également disponible en allemand et en anglais.

#### **Disclaimer**

This public consultation is a working document of the Commission services for consultation and does not prejudge the final decision that the Commission may take.

The views reflected on this consultation paper provide an identification on the approach the Commission services may take but do not constitute a final policy position or a formal proposal by the European Commission.

### 1. Background of this public consultation

Regulation (EU) 2015/760 on European long-term investment funds (ELTIF) is a pan-European framework for Alternative Investment Funds (AIFs) that invest in longer term real economy investments such as social and infrastructure projects, real estate and SMEs. ELTIFs can serve as important conduits of investments to support the capital markets union, the European green deal and the digital single market.

The ELTIF regime is intended to facilitate investment in these assets by pension funds, insurance companies, professional and retail investors providing an alternative non-banking source of finance. Such long-term finance is critical to enabling the development of the European economy on the path of smart, sustainable and inclusive growth, while supporting job creation and improving overall economic competitiveness and resilience to systemic shocks. The

ELTIF Regulation lays down uniform rules on the authorisation, investment policies and operating conditions of EU AIFs and marketed in the Union as ELTIFs. ELTIFs may also, under certain conditions, be marketed to retail investors under a pan-European passport.

Since the adoption of the ELTIF legal framework in April 2015, only a small number of ELTIFs have launched with a relatively small amount of net assets under management (total AuM below EUR 2 billion). There are currently approximately 27 ELTIFs in the EU, while only 22 ELTIFs are estimated to being marketed and a number of Member States have no domestic ELTIFs. The failure of the ELTIF market to develop as expected highlights the need to complete a review of the regulation to better understand the reasons behind the low uptake and develop policy options to improve the attractiveness of the ELTIF regime. By reviewing the legal and policy elements of the ELTIF framework, the Commission aims to enhance attractiveness of the ELTIF legal framework for long-term investment projects, increase the number of ELTIF funds and overall investment in the real economy.

In June 2020, the <u>High Level Forum on the Capital Markets Union (HLF)</u> has made a set of specific recommendations calling for a review of the ELTIF Regulation broadening the scope of eligible assets and reducing potential barriers to investment. The Commission is currently assessing the HLF's recommendations as part of the ELTIF review and the <u>C</u> <u>MU action plan</u>.

Under Article 37 of the ELTIF Regulation, the Commission is required to review the framework and submit a report to the co-legislators assessing the contribution of the ELTIF Regulation and of ELTIFs to the development of the capital markets union and smart, sustainable and inclusive economic growth. If deemed necessary, the report will be accompanied by a legislative proposal.

### 2. High-Level Forum's recommendations for the review of the ELTIF regime

Since the publication of the <u>first capital markets union (CMU) action plan in 2015</u>, many actions were taken to develop adequate sources of long-term funding. The CMU is built on the understanding that it will enable EU companies to access more stable and long-term financing. Tackling the climate crisis and managing the energy transition to a low carbon economy, as well as other environmental and social challenges requires a real long-term horizon and long-term investments. The success of investments in new technologies and infrastructures requires effective regulatory frameworks, robust and cost-effective financial structures.

Furthermore, financing for projects such as transport infrastructure, sustainable energy generation or distribution, social infrastructure (housing or hospitals), the roll-out of new technologies and systems that reduce the use of resources and energy, or the further growth of SMEs, can be scarce. As the financial crisis has shown, complementing bank financing with a wider variety of financing sources that better mobilise capital markets could help tackle financing gaps. ELTIFs can play a crucial role in this respect, and can also mobilise capital by attracting retail and third-country investors.

In June 2020, the <u>High Level Forum on the CMU issued a number of recommendations for the review of the EL</u>TIF <u>Regulation</u> by both amending and/or adding new provisions to the existing legal framework, such as reducing barriers to investments and broadening the scope of eligible assets and investments.

The Commission has committed to conducting an impact assessment of the ELTIF regime that will explore whether targeted amendments to the legislation can deliver a more proportionate regulatory environment and facilitate the improvement of the ELTIF framework. The objective of this process is to improve the effectiveness of the regulatory regime for ELTIFs and their managers, alleviate the administrative burden where possible while ensuring that ELTIFs are the fund structure of choice for channelling funding to long-term investment projects, while maintaining adequate investor protection safeguards.

This public consultation will support the policy work of the Commission services in assessing the ELTIF regulatory framework and preparing policy proposals in this area. The Commission services are committed to comprehensively evaluating the functioning of the ELTIF regulatory framework and exploring options to tailor and, where appropriate, amend the provisions of the ELTIF Regulation and the implementing EU legislation.

This public consultation will also contribute to the Report of the European Commission to the European Parliament and the Council pertaining to the functioning of the ELTIF Regulation and fulfil the legal mandate set out in Article 37 of the ELTIF Regulation.

### 3. Responding to this consultation and follow up to the consultation

In this context and in line with the <u>better regulation principles</u>, the Commission will launch an open public consultation to gather evidence and stakeholders' feedback on the challenges, barriers and opportunities for improvements to the ELTIF regulatory framework.

While responding to the regulatory barriers and regulatory opportunities, two principles should be kept in mind. First, the review of regulatory issues in the ELTIF regime should not undermine the effectiveness of its investor protection safeguards. Second, while the focus of this public consultation is on the evaluation and the intended improvement of the ELTIF regime, this public consultation will also take into account the parallel consultations and/or review processes, irrespective of the timing, of the other EU financial acquis, such as that of the AIFMD and the MiFID II/MiFIR.

In order to collect further evidence, the Commission is seeking for views on the main reasons behind the slow uptake in ELTIFs across the Union, as well as reasoned and numerically supported suggestions for an improved functioning of the ELTIF regime.

The consultation will allow stakeholders to either respond to the short version of the questionnaire comprising general questions on the ELTIF framework, or a the full version of the questionnaire comprising both general and targeted questions on the operation of the ELTIF regime.

Interested parties are invited to provide feedback on the questions raised in this online questionnaire.

Views are welcome from anyone.

If you are representing Member States, national competent authorities and/or ESMA, market participants, such as asset managers, investment firms, credit institutions, financial intermediaries, stock exchanges, institutional and retail investors, consumer and investor organisations, manufacturers and distributors of financial products and services, financial and legal advisers or other services providers, as well as academics and policy think-tanks, you are kindly requested to disclose your affiliation below.

We invite you to add any documents and/or data that you would deem useful to your replies at the end of this questionnaire, and **only through the questionnaire**.

Please explain your responses and, as far as possible, illustrate them with concrete examples and substantiate them numerically with supporting data and empiric evidence. Where appropriate, provide specific operational suggestions to questions raised. This will allow further analytical elaboration.

You are not required to answer every questions and you may respond to only those questions that you deem the most relevant.

You are requested to read the <u>privacy statement attached to this consultation</u> for information on how your personal data and contribution will be dealt with.

<sup>&</sup>lt;sup>1</sup> In the context of the <u>public consultation on the functioning of the Directive 2011/61/EU on alternative investment fund managers (AIFMD)</u>, it should be clarified that this public consultation on <u>Regulation (EU) 2015/760 on European long-term investment funds (ELTIF)</u> should be considered as a separate workstream. Stakeholders are hereby invited to provide any ELTIF regime specific feedback and/or data within the remits of this consultation.

Please note: In order to ensure a fair and transparent consultation process only responses received through our online questionnaire will be taken into account and included in the report summarising the responses. Should you have a problem completing this questionnaire or if you require particular assistance, please contact <u>fisma-eltif-public-consultation@ec.europa.eu</u>.

### More information on

- this consultation
- the consultation document

\*Language of my contribution

Portuguese

- investment funds
- the protection of personal data regime for this consultation

## **About you**

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Dutch
• English
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Hungarian
Italian
Latvian
Lithuanian
Maltese
Polish

Slovak		
Slovenian		
Spanish		
Swedish		
*I am giving my contribution as		
Academic/research institution	EU citizen	Public authority
Business association	Environmental organisation	Trade union
Company/business organisation	Non-EU citizen	Other
Consumer organisation	<ul><li>Non-governmental organisation (NGO)</li></ul>	
*First name		
Vicki Erfurt		
*Surname		
LARSEN		
*Email (this won't be published)		
vel@ftnet.dk		
*Scope		
International		
Local		
National		
Regional		
*Organisation name		
255 character(s) maximum		
Danish Ministry of Industry, Business an	d Financial Affairs	

# \*Organisation size

- Micro (1 to 9 employees)
- Small (10 to 49 employees)
- Medium (50 to 249 employees)
- Large (250 or more)

### Transparency register number

255 character(s) maximum

Check if your organisation is on the <u>transparency register</u>. It's a voluntary database for organisations seeking to influence EU decision-making.

# \*Country of origin

Please add your country of origin, or that of your organisation.

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0	Afghanistan	Djibouti	0	Libya	0	Saint Martin
0	Åland Islands	Dominica		Liechtenstein		Saint Pierre
						and Miquelon
0	Albania	Dominican		Lithuania		Saint Vincent
		Republic				and the
						Grenadines
	Algeria	Ecuador	0	Luxembourg	0	Samoa
	American	Egypt		Macau		San Marino
	Samoa					
	Andorra	El Salvador		Madagascar		São Tomé and
						Príncipe
	Angola	Equatorial		Malawi		Saudi Arabia
		Guinea				
	Anguilla	Eritrea		Malaysia		Senegal
	Antarctica	Estonia		Maldives		Serbia
	Antigua and	Eswatini		Mali		Seychelles
	Barbuda					
	Argentina	Ethiopia		Malta		Sierra Leone
	Armenia	Falkland Islands		Marshall		Singapore
				Islands		
	Aruba	Faroe Islands		Martinique	$\bigcirc$	Sint Maarten

Australia	Fiji	Mauritania	Slovakia
Austria	Finland	Mauritius	Slovenia
Azerbaijan	France	Mayotte	Solomon
			Islands
Bahamas	French Guiana	Mexico	Somalia
Bahrain	French	Micronesia	South Africa
	Polynesia		
Bangladesh	French	Moldova	South Georgia
	Southern and		and the South
	Antarctic Lands		Sandwich
			Islands
Barbados	Gabon	Monaco	South Korea
Belarus	Georgia	Mongolia	South Sudan
Belgium	Germany	Montenegro	Spain
Belize	Ghana	Montserrat	Sri Lanka
Benin	Gibraltar	Morocco	Sudan
Bermuda	Greece	Mozambique	Suriname
Bhutan	Greenland	Myanmar	Svalbard and
		/Burma	Jan Mayen
Bolivia	Grenada	Namibia	Sweden
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Saba	0 0	O NI	O O win
Bosnia and	Guam	Nepal	Syria
Herzegovina  Botswana	Guatemala	Netherlands	Taiwan
Bouvet Island	Guernsey	New Caledonia	Tajikistan
Brazil	Guinea	New Zealand	<ul><li>Tajikidan</li><li>Tanzania</li></ul>
British Indian	Guinea-Bissau	Nicaragua	Thailand
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British Virgin	Guyana	Niger	The Gambia
Islands	<b>,</b>	· 9 · ·	
Brunei	Haiti	Nigeria	Timor-Leste

©	Bulgaria	0	Heard Island and McDonald Islands	0	Niue	©	Togo
	Burkina Faso	0	Honduras		Norfolk Island		Tokelau
0	Burundi	0	Hong Kong	©	Northern Mariana Islands	0	Tonga
0	Cambodia	0	Hungary	0	North Korea	0	Trinidad and Tobago
	Cameroon	0	Iceland	0	North Macedonia	0	Tunisia
	Canada		India		Norway		Turkey
	Cape Verde		Indonesia	0	Oman		Turkmenistan
	Cayman Islands		Iran	0	Pakistan		Turks and
							Caicos Islands
0	Central African Republic	0	Iraq	0	Palau	0	Tuvalu
	Chad		Ireland		Palestine		Uganda
	Chile		Isle of Man		Panama		Ukraine
	China		Israel		Papua New		United Arab
					Guinea		Emirates
	Christmas		Italy		Paraguay		United
	Island						Kingdom
	Clipperton		Jamaica	0	Peru		United States
	Cocos (Keeling)		Japan	0	Philippines		United States
	Islands						Minor Outlying
							Islands
0	Colombia	0	Jersey	0	Pitcairn Islands	0	Uruguay
0	Comoros	0	Jordan	(C)	Poland	0	US Virgin
							Islands
0	Congo	0	Kazakhstan	0	Portugal	0	Uzbekistan
0	Cook Islands	0	Kenya	0	Puerto Rico	0	Vanuatu
0	Costa Rica	0	Kiribati	0	Qatar	0	Vatican City
0	Côte d'Ivoire	0	Kosovo	0	Réunion	0	Venezuela
	Croatia		Kuwait		Romania		Vietnam

0	Cuba	Kyrgyzstan	0	Russia	0	Wallis and
0	Curaçao	Laos	0	Rwanda	0	Futuna Western
	Odragao	Luos		Tiwanaa		Sahara
0	Cyprus	Latvia	0	Saint		Yemen
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0	Czechia	Lebanon		Saint Helena		Zambia
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				Cunha		
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### \*Publication privacy settings

The Commission will publish the responses to this public consultation. You can choose whether you would like your details to be made public or to remain anonymous.

Anonymous

Only your type of respondent, country of origin and contribution will be published. All other personal details (name, organisation name and size, transparency register number) will not be published.

Public

Your personal details (name, organisation name and size, transparency register number, country of origin) will be published with your contribution.

I agree with the personal data protection provisions

## **Choose your questionnaire**

\*Please indicate whether you wish to respond to the short version (6 questions) or full version (42 questions) of the questionnaire.

The short version only covers the general aspects of the ELTIF regime.

The full version comprises 36 additional questions addressing more technical

Note that only the questions that are part of the short version are also available in French and German.

- I want to respond only to the **short version of the questionnaire** (6 questions)
- I want to respond to the full version of the questionnaire (42 questions)

## 1. Introductory questions

## Question 1. Please specify to what extent you agree with the statements below?

	<b>1</b> (fully disagree)	2 (somewhat disagree)	3 (neutral)	4 (somewhat agree)	5 (fully agree)	Don't know - No opinion - Not applicable
The ELTIF framework has been successful in achieving its objective of raising and channelling capital towards European long-term investments in the real economy	0	•	0	0	0	0
The scope of the ELTIF authorisation is appropriate	0	0	•	0	0	0
The costs of launching and operating an ELTIF, and the regulatory and administrative burdens are appropriate	0	•	©	0	0	0
The ELTIF regime is relevant to the needs and challenges in EU asset management	0	0	0	•	0	0
The existing ELTIF regime is consistent with the CMU objectives	0	•	0	0	0	0
The ELTIF regime has brought added value to investors in and the financing of long-term projects	0	•	0	0	0	0
The ELTIF investor protection framework is appropriate	0	•	0	0	0	0

# Question 1.1 Please explain your position on your responses to question 1, providing key arguments to support your answers:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Limited progress has been made to establish European long-term investment funds ("ELTIFs") as a major source for financing long term projects and as an established investment product for retail investors. Only a small number of ELTIFs have launched with a relatively small amount of net assets under management.

There are currently no ELTIFs in Denmark and the Danish market participants seem to not recognise ELTIFs as relevant within the current regulation.

Market participants in Denmark do not find ELTIFs attractive, not from the supply side nor from the demand side, and as a consequence the product has not gained widespread popularity.

Denmark finds it important that any product marketed to retail investors should have strong investor protection safeguards at the same level as there is in MiFID.

Denmark would like to question whether retail investors generally have a sufficiently long investment horizon for illiquid infrastructure investments or sufficient savings to make infrastructure investments part of a balanced portfolio.

However, this is not the case for investments made from pension funds. We therefore believe that ELTIFs are mostly suited for retail investors as part of a balanced pension portfolio.

It should in this regard be noted that many Danish pension schemes offer the saver to be able to put together its own portfolio within certain limits.

# Question 2. Please indicate the areas and provisions in the ELTIF regime where policy action would be most needed to improve the functioning of the ELTIF regulatory framework? Please rate as follows:

	(no policy action needed)	(policy action could be considered)	question desirable)	4 (policy action needed)	(policy action very strongly needed)	Don't know - No opinion - Not applicable
General princinples and definitions used in the ELTIF Regulation	0	0	0	0	0	•
Market capitalisation threshold defining an SME equity or debt issuer	0	0	0	0	0	•
Authorisation requirements	0	0	0	0	©	•
Operational conditions	0	0	0	0	0	•
Passportability of ELTIFs	0	0	0	0	0	•
Rules pertaining to eligible investments	0	0	0	0	0	•
Clarification and/or practical guidance on the eligibility requirements, notably in relation to investments in real assets	0	0	0	0	0	•
Rules pertaining to the prohibition to undertake certain activities	0	0	0	0	0	•
Rules concerning the qualifying portfolio undertakings	0	0	0	0	0	•

Conflict of interests related rules, including the ban on co- investment	0	0	©	0	0	•
Portfolio composition and diversification rules and their application	0	0	0	0	0	•
Concentration limits	0	0	0	0	0	•
Rules and limitations related to the borrowing of cash	0	0	0	0	0	•
Redemption related rules and life-cycle of ELTIFs	0	•	0	0	0	0
Rules concerning the disposal of ELTIF assets	0	0	0	0	0	•
Transparency requirements	0	0	0	0	0	•
Prospectus-related provisions	0	0	0	0	0	•
Cost disclosure related rules	0	0	0	0	0	•
Rules pertaining to the facilities available to investors for making subscriptions	0	0	0	0	0	•
Requirements concerning the marketing and distribution of ELTIFs to investors	0	0	0	0	0	•
Specific provisions concerning the depositary of an ELTIF marketed to retail investors	0	•	0	0	0	0
Provisions and rules pertaining to the marketing of ELTIFs to retail investors	0	•	0	0	0	0

Provisions integrating the EU Taxonomy for sustainable activities into the ELTIF framework	0	0	•	0	0	0
Inconsistent or duplicative application of the ELTIF related requirements by Member States	0	©	0	0	0	•
Issues arising from the supervisory practices within Member States	0	0	0	0	0	•
Cross-border marketing related challenges	0	0	0	0	0	•
Excessive reliance on distribution networks to market ELTIFs	0	0	0	0	0	•
Excessive costs of setting up and operating ELTIFs	0	0	0	0	0	•
Competition from existing national fund structures	0	0	0	0	0	•
Taxation related issues	0	0	0	0	0	•
Other aspects	0	0	0	0	0	•

# Question 2.1 Please explain your position on your answer to question 2, providing your arguments, and where appropriate, concrete examples and data to support your answers:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Alternative Investment Funds ("AIFs") as defined in the AIFMD are currently the primary vehicle for illiquid infrastructure investments. AIF's are most often not suited for retail investors.

If ELTIFs are to compete with AIFs as the chosen vehicle for illiquid infrastructure investments, the ELTIF regulation should be flexible enough to be able to cover a wide range of strategies and investor types and it should be possible to manage ELTIFs commercially.

Retail investors could be targeted indirectly via investments from pension funds.

The ELTIF regulation would further benefit from a clarification on the assets that an ELTIF can invest into.

# Question 3. Please rate the following characteristics of the ELTIF framework based on how positive or negative their impact is, as follows:

	-2 significant negative impact	- <b>1</b> negative impact	O no impact	<b>1</b> positive impact	2 significant positive impact	Don't know - No opinion - Not applicable
Broad scope of eligible assets under the ELTIF regime	0	0	0	0	0	•
Long-term and illiquid nature of the investments of an ELTIF	0	0	0	0	0	•
Operational conditions	0	0	0	0	0	•
Transparency requirements	0	0	0	0	0	•
Availability of ELTIFs to retail investors	0	0	0	0	0	•
Requirements and safeguards for marketing of ELTIFs to retail investors	0	0	0	0	©	•
Validity of an authorisation as an ELTIF for all Member States	0	0	0	0	0	•
Other aspects	0	0	0	0	0	•

# Question 3.1 Please explain your position on your answer to question 3, providing your arguments, and where appropriate, concrete examples and data to support your answers:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Investing directly in long-term illiquid assets requires a long-term commitment from the investor.

This is especially the case if no secondary market exists. Few retail investors have the commitment and patience for such long-term investments.

The product is not suited for the vast majority of retail investors. The Danish FSA is of the opinion that ELTIF could however be part of a balanced pension portfolio. See our answer to question 1.1 above.

Also, retail investors who wish to get exposure to infrastructure may invest in listed infrastructure companies that are more suited for the needs of retail investors.

ELTIF seems currently to be unattractive. This could be (amongst other reasons) due to the cost and complexity involved in marketing towards re-tail investors.

## 2. Scope of the ELTIF authorisation and process

# Question 4. Is the scope of the ELTIF authorisation and operating conditions a p p r o p r i a t e ?

### Please explain your answer.

5000 character(s) maximum

No opinion

0	Yes
0	No
0	Other
•	Don't know / no opinion / not relevant
Que	estion 5.1 Please explain your answer to question 5:
	00 character(s) maximum uding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
	N/A
	Investment universe, eligible assets and qualifying rtfolio undertakings

Question 5. Should the ELTIF framework be amended to enhance the use of

the ELTIF passport?

# Question 6. Should any of the following investments be eligible under the revised ELTIF framework? Please rate as follows:

	-2 investments should be strongly discouraged	- 1 investments should be discouraged	O no impact	investments should be encouraged	investments should be strongly encouraged	Don't know - No opinion - Not applicable
Investments in innovative technologies	0	0	©	0	0	•
Investments in green, sustainable and/or climate related projects	0	0	0	0	0	•
Investments in projects that classify as sustainable under the EU taxonomy for sustainable activities	0	0	0	0	0	•
Post-COVID 19 recovery related projects	0	0	0	0	0	0
Any financial assets with long-term maturities	0	0	0	0	0	•
Investments in digital assets and infrastructure	0	0	0	0	0	0
Investments in social infrastructure and social cohesion	0	0	0	0	0	•
Investments in energy infrastructure and energy efficiency	0	0	0	0	0	•
Any real estate assets, including commercial and residential real estate without a perceived economic or social benefit under the Union's energy, regional and cohesion policies	0	0	0	0	0	•

The scope of the investment universe of ELTIFs and eligible assets as currently set out in the ELTIF Regulation be further expanded to other areas and asset classes	•	©	©	©	©	•
The scope of the investment universe of ELTIFs and eligible assets as currently set out in the ELTIF Regulation be more restricted or limited to a narrower set of assets/investments	0	0	0	0	0	•
Other types of assets and investment targets, and/or other regulatory approaches should be pursued	0	0	0	0	0	•

Question 6.1 Please explain your position on your responses to question 6, including the benefits and disadvantages as well as potential costs thereof, where possible.

In particular, please indicate if you consider that any changes in the ELTIF regime are necessary, and if so which ones, and why? Should you be of the opinion that investments in certain eligible assets be strongly encouraged, please provide further details on the possible definitions and scope of such different assets (e.g. references to existing or new legal definitions, examples, etc.):

*5000 character(s) maximum* including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

N	N/A			

Question 7. Should some of the definitions related to the investment universe of ELTIFs and eligible assets used in the ELTIF Regulation, such as "long-term", "capital", "social benefit", "debt", "sustainable", "energy, regional and cohesion policies" and "speculative investments" be revised to enhance the clarity and certainty around the application of the ELTIF regime?

If so, how should those definitions be amended and why?

5000 character(s) maximum

No opinion								
Question 8 related to in					ite in respe	ect of	the provisi	ons
No	know /	no opinion .	/ not releva	nt				
Question	8.1	Please	explain	your	answer	to	question	8.
legal certain Member State the broader	inty, fo ates w Europ	or instance with a view oean econe	e, with res to benefit	pect to	the propor	rtion i	nts to enha nvested in managers a	EU
5000 character including space	. ,		. stricter than t	he MS Wor	d characters c	ounting	method.	
N/A								

Question 9. Which provisions and requirements related to the eligibility of investments and investment assets set out in the ELTIF Regulation should be updated to improve the functioning of the ELTIF framework? Please rate as follows:

	(no policy action needed)	(policy action could be considered)	question desirable)	4 (policy action needed)	(policy action very strongly needed)	Don't know - No opinion - Not applicable
A size requirement of at least EUR 10 000 000 for eligible real assets investments	0	0	0	0	0	•
A condition for an exposure to real estate through a direct holding or indirect holding through qualifying portfolio undertakings of individual real assets	0	0	0	0	0	•
Limitation on eligible investment assets to units or shares of ELTIFs, EuVECAs and EuSEFs, as opposed to other potential fund categories	0	0	0	0	0	•
Inability to invest in a "financial undertaking"	0	0	0	0	0	•
EUR 500 000 000 market capitalisation threshold set out in the ELTIF Regulation for investing in listed issuers	0	0	0	0	0	•
Rules related to investments in third-country undertakings	0	0	0	0	0	•

Question 9.1 Please provide your assessment of the adequacy and effectiveness of the ELTIF framework with respect to the execution of fund-of-fund investment strategies, real assets investment strategies and any restrictions on investments in other funds throughout the ELTIF's life.

Please explain and provide your suggestions which specific provisions of the ELTIF Regulation may benefit from improvements, and why:

5000 character(s) maximum including spaces and line breaks, i.e. stricter than the	e MS Word characters counting method.
N/A	
4. Types of investors and effect	tive investor protection
Question 10. Please describe key bard market, whether regulatory or of an investments that you consider reduced in stitutional	other nature, if any, to institutional
Please explain:	
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the	e MS Word characters counting method.

Question 11. Should any of the following provisions of the ELTIF legal framework be amended, and if so how, to improve the participation and access of retail investors to ELTIFs?

Please explain which of the following provisions should be amended and give specific examples where possible and explain the benefits and disadvantages of your suggested approach, as well as potential effects and costs of the proposed changes.

a)	Amendment	of the	size of the	e initial	minimum	amount for	r retail	investors,
ar	nd net worth r	equiren	nents					

- Yes
- No
- Don't know / no opinion / not relevant

Please explain your answer to question 11.a, as well as your suggested approach if you responded yes:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

- b) Amendment of the specific requirements concerning the distribution of ELTIFs to retail investors (suitability test)
  - Yes
  - No
  - Don't know / no opinion / not relevant

Please explain your answer to question 11.b, as well as your suggested approach if you responded yes:

5000 character(s) maximum

	N/A
c)	Withdrawal period of two weeks
	Yes
	O No
	Don't know / no opinion / not relevant
d)	Possibility to allow more frequent redemptions for retail investors
	Yes
	O No
	Don't know / no opinion / not relevant
	ease explain your answer to question 11.d, as well as your suggested proach if you responded yes:
	cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
	N/A
e)	Procedures and arrangements to deal with retail investors complaints
	© Yes
	No
	Don't know / no opinion / not relevant
f)	Provisions related to the marketing of ELTIFs
	© Yes
	O No
	Don't know / no opinion / not relevant

g) Other provisions and requirements re	ialed to retail investors
© Yes	
© No	
Don't know / no opinion / not relevant	
·	
Question 12. Which safeguards, if any, from the ELTIF framework to ensure ap effective investor protection, while cons profile of ELTIFs, including sustainabilit risk-adjusted	propriate suitability assessment and sidering the specific risk and liquidity
Please give examples where possib disadvantages of your suggested appro change:	-
5000 character(s) maximum	
including spaces and line breaks, i.e. stricter than the	MS Word characters counting method.
No opinion.	
5. Conflict of interests	
Question 13. Are mandatory disclos	
sufficient for investors to make informed	I investment decisions?
<sup>©</sup> Yes	
No No	
Other	
Don't know / no opinion / not relevant	

Question 13	3.1 Please	explain your posi	tion on your resp	oonses to que	estion 13
including b	enefits a	nd disadvantages	of the potentia	I changes as	well as
costs:					

costs:
5000 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
N/A
Question 14. Which elements of mandatory disclosure requirements, if any,
should be tailored to the specific type of investor?
Please explain your position, including benefits and disadvantages of the potential changes as well as costs:
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
No opinion
Question 15. Are the ELTIF rules on conflicts of interest appropriate and
proportionate?
Yes
No
Other
Don't know / no opinion / not relevant

## 6. Borrowing of cash and leverage

Question 16. Which of the following policy choices related to the leverage of the ELTIF funds do you find most appropriate?

- Increasing total allowed leverage
- Decreasing total allowed leverage
- Maintaining the current leverage-related rules set out in the ELTIF regime intact
- Other
- Don't know / no opinion / not relevant

Question 16.1 Please explain your response to question 16 with the description of the advantages and disadvantages of your proposed approach, including its implications for ELTIF managers, the performance and risk and liquidity profile of the fund, the risk-adjusted returns of investors and the attractiveness of the ELTIF regime:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

N/A

Question 17. What should be the optimal maximum allowed net leverage allowed for ELTIF funds?

### Please explain:

5000 character(s) maximum

	No opinion
Qι	uestion 18. How should regulation of leverage for ELTIFs marketed to retail
in	vestors be different from that of the ELTIFs marketed solely to professional
	nvestors?
• '	
WI	hich safeguards are particularly relevant and appropriate, and why?
5	000 character(s) maximum
	cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
	No opinion

Question 19. Do the requirements related to the "contracting in the same currency" as the assets to be acquired with borrowed cash, maturity-related rules and other limits on the borrowing of cash constitute significant limitations to the operations and leverage strategy of ELTIFs?

5000 character(s) maximum

	-	•		eguards, if any of liquidity, su	
and the	financing	of asset	ts in the	investment	portfolio
	_	_		opriate to prov	-
	-	od in the ELT	_	or cash raics	Specifically
5000 character	. ,	s, i.e. stricter than	the MS Word char	acters counting meth	nod.
moldaling spac					
No opinion					
No opinion	on portfoli	io compos	ition and d	iversificatio	1

# Question 21. Which of the following policy choices pertaining to the ELTIF rules on diversification do you consider most appropriate?

- Requiring greater diversification
- Requiring less diversification

- Fewer regulatory requirements and more flexibility by ELTIF managers with respect to portfolio composition and diversification
- Maintaining the current rules pertaining to the portfolio composition and diversification set out in the ELTIF regime intact
- Other

Question 21.1 Please explain your response to question 21 with the description of the advantages and drawbacks of your preferred policy  $a\ p\ p\ r\ o\ a\ c\ h$  .

In particular, should you consider that the diversification and portfolio composition related rules under the ELTIF Regulation need to be amended, please explain, to what extent and why?

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

N/A

Question 22. Do you consider the minimum threshold of 70% of eligible assets laid down in Article 13(1) of the ELTIF Regulation to be appropriate?

- Yes
- No
- Other
- Don't know / no opinion / not relevant

Question 22.1 Please explain your position on your response to question 22 by assessing the advantages and drawbacks of your preferred policy option pertaining to asset diversification rules:

5000 character(s) maximum

	N/A
8.	Redemption rules and life of ELTIFs
Re the	uestion 23. Please provide a critical assessment of the impacts of the ELTIF egulation rules on redemption policy and the life-cycle of ELTIFs, including appropriateness of the ELTIF Regulation for the structuring of the ELTIF ands, taking into account the legitimate interests of the investors and hieving the stated investment objective of ELTIFs:
	incling the stated infectinent objective of EETH s.
	2000 character(s) maximum cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Question 24. If longer-term investments were to be limited only to those with certain maturities, what threshold might be considered appropriate?

- Shorter maturity of between 5 to 10 years
- Maturity of 5 years and more
- Only investments with a maturity +10 years
- Only investments with a maturity + 15 years
- Other possible maturity
- Don't know / no opinion / not relevant

## Question 24.1 Please explain your answer to question 24:

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

N/A	

# Question 25. If shorter-term investments were allowed to be included into the portfolio, what proportion of the portfolio should be permitted?

- 0% to 15%
- 15% to 30%
- Above 30%
- Other options
- Don't know / no opinion / not relevant

### Question 25.1 Please explain your answer to question 25:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

We believe that allowing any larger proportion of the portfolio to be allocated to shorter-term investments, i.e. limit at 30% would result in significantly watering-down the ELTIF-label. We find that "shorter-term investments" may contribute sufficiently to a larger scope of products for the ELTIF thus providing for further diversification and increased liquidity. However, any such change must take into account the nature and goal of ELTIFs which is and should continue to be "long-term investments".

## Question 26. Do you consider that "mid-term" redemption should be allowed?

- Yes
- No
- Other
- Don't know / no opinion / not relevant

Question 26.1 Please explain your position on your responses to question 26 and provide for advantages and disadvantages of your policy choice from the

perspective (	of ELTIF	managers,	ELTIF	liquidity	and	risk	profile,	returns	of
investors, an	d other re	egulatory as	spects:						

5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
N/A
Question 27. Do you consider it appropriate to allow for regular redemptions or an "evergreen" vehicle approach (no maturity)?
<ul><li>Yes</li><li>No</li><li>Other</li></ul>
Don't know / no opinion / not relevant Question 27.1 How frequent should ELTIF redemptions be, and if so, which
additional safeguards would you consider necessary to cater for the illiquidity, redemptions and other fund cycle related aspects of the ELTIF framework?
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
N/A

Question 28. Is it appropriate to provide for any alternative regulatory approach with respect to the redemption rules or portfolio composition, diversification rules, etc. for ELTIFs during the ramp-up period in the ELTIFs' life-cycle?

Other					
Don't know / no opinion / not relevant					
Question 28.1 Please explain your position and provide for advantages and disadvantages of your policy choice:					
5000 character(s) maximum	'				
' '	uks, i.e. stricter than the MS Word characters counting method.				
N/A					
9. Secondary mar	ket and issuance of new units or shares				
	provisions of the ELTIF Regulation pertaining to the condary market and the publication of "periodical ropriate?				
admission to the sereports" clear and app	condary market and the publication of "periodical ropriate?				
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admission to the sereports" clear and app  5000 character(s) maximum including spaces and line bre	condary market and the publication of "periodical ropriate?				

Yes

Question 30. Are the limitations of the ELTIF Regulation regarding the issuance of the new units or shares at a price below their net asset value without a prior offering of those units or shares at that price to existing investors clear and appropriate?

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5/1/1/1	character	1011	mavimi im
	Ullalacici	10//	Παλιπιαπ

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

No opinion			

# Question 31. Should the provisions in the ELTIF framework related to the issuance of new units or shares be amended, and if so how?

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

No opinion

# 10. Marketing strategy for ELTIFs and distribution related aspects

Question 32. What are the key limitations stemming from the ELTIF framework that you consider reduce the attractiveness of the ELTIF fund

Destion 33. Do you consider that review of the ELTIF rules related to the result treatment of investors is warranted?  Yes No Other Don't know / no opinion / not relevant  Destion 33.1 Please explain your position on your answer to question 33:	cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Juestion 33. Do you consider that review of the ELTIF rules related to the rual treatment of investors is warranted?  Yes No Other Don't know / no opinion / not relevant  Juestion 33.1 Please explain your position on your answer to question 33:  Other Don't know / no opinion / not relevant  Juestion 33.1 Please explain your position on your answer to question 33:	No opinion	
Juestion 33. Do you consider that review of the ELTIF rules related to the rual treatment of investors is warranted?  Yes No Other Don't know / no opinion / not relevant  Juestion 33.1 Please explain your position on your answer to question 33:  Other Don't know / no opinion / not relevant  Juestion 33.1 Please explain your position on your answer to question 33:	No opinion	
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Yes No Other Don't know / no opinion / not relevant  yestion 33.1 Please explain your position on your answer to question 33:  Ooo character(s) maximum Cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.		
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Other Don't know / no opinion / not relevant  Don't know / no opinion / no opinion / n	ual treatment of investors is warranted?	
Other Don't know / no opinion / not relevant  Don't know / no opinion / not relevant  Double the second state of the second st		
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cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	Don't know / no opinion / not relevant	
cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	uestion 33.1 Please explain your position on your answer to question	า 33:
	5000 character(s) maximum	
N/A	cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
IVA	NI/A	
	IV/A	

structure or the cross-border marketing and distribution of ELTIFs across the

Question 34. Is it necessary to clarify the ELTIF framework with regard to the application of the principle of equal treatment of investors at the level of

individual share classes, and	any other specific	arrangements for individual
investors/group	of	investors?

f	possible.	please	provide a	specific	suggestion:
•	possible,	Picasc	provide a	Specillo	Juggestien.

5	possible, please provide a specific suggestion:  5000 character(s) maximum  cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
	No opinion
Qı e	1. Miscellaneous  uestion 35. Is the effectiveness of the ELTIF framework impaired by national gislation or existing market practices? Please provide any examples you ay have of "goldplating" or wrong application of the EU acquis
5	lease explain:  5000 character(s) maximum  cluding spaces and line breaks, i.e. stricter than the MS Word characters counting method.
	No opinion

Question 36. Are you aware of any national practices or lo	ocal facility
requirements for ELTIF managers or distributors of ELTIFs the	at require a
local presence or otherwise prevent the marketing of ELTIFs	on a cross-
border	basis?

<b>Please</b>	explain	and i	provide	specific	examp	les:
···	OMPIGIII	alla	P. O T. GO	Opcomo	OMMILIE	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Please explain and provide specific examples:	
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
N/A	
Question 37. Which features of the current ELTIF framework, if any, should be defined in more detail and which should be left to contractual arrangements?	
Please explain:	
5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
No opinion	

Question 38. Which specific provisions in the ELTIF framework could be amended, and how, in order to lower costs and reduce compliance, administrative or other burdens in a manner that would not lead to an increase in material risks from the perspective of effective supervision or investor protection?

5000 character(s) maximum

No opinion		
	. Please elaborate on whether and to what extent the o	
	ne is appropriate for the AIFMs falling under Article <b>3</b>	3(2) of
Directive	2011/61/EU to have an incentive to market	
Directive Please expla	2011/61/EU to have an incentive to market lain:	3(2) of ELTIFs
Directive Please expla	2011/61/EU to have an incentive to market lain:	
Directive Please explainable  5000 character( including space	2011/61/EU to have an incentive to market lain:	

Question 40. Please provide examples of any national taxation regimes towards long-term investment funds that are either discriminatory or that you deem materially reduce the relative attractiveness of the ELTIF framework visà-vis other (national) fund vehicles, also taking into account the interaction with foreign tax systems? Please provide specific examples of such cases:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

No opinion	

Question 41. You are kindly invited to make additional comments on this consultation if you consider that some areas have not been adequately covered. Please elaborate, more specifically, which amendments of the ELTIF framework could be beneficial in providing additional clarity and practical guidance in facilitating the pursuit of the ELTIF strategy. Please include examples and evidence on any issues, including those not explicitly covered by the questions raised in this public consultation:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

We noted that in the longer version of the questionnaire it was not possible to include answers to questions 4-6. Therefore we enclose in an attachment at the end responses to the questions 4 and 5 (replicated below for ease of reference)

Question 4. Which provisions and requirements pertaining to the eligibility of investments and investment assets set out in the ELTIF Regulation need to be updated to improve the functioning of the ELTIF framework? (rating)

Question 5. Should any of the following provisions of the ELTIF legal framework be amended, and if so how, to improve the participation and access of retail investors to ELTIFs?

Question	42.	Would	you	be	willing	to	provide	additional	clarifications	or
follow-up	inpu	t upon	a dire	ectı	request	fro	m the Co	mmission s	services?	

0	Yes
0	No

Under certain conditions

Question 42.1 Please specify under which conditions you would be willing to provide additional clarifications or follow-up input upon a direct request from the Commission services:

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

## **Additional information**

Should you wish to provide additional information (e.g. a position paper, report) or raise specific points not covered by the questionnaire, you can upload your additional document(s) here:

The maximum file size is 1 MB.

You can upload several files.

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

16be825b-6cbe-4ce9-9634-1c87076fe043/2020-eltif-review-consultation-document\_en\_DK\_addtional\_answers\_to\_short\_version\_Q4-6.pdf be8a7c91-0f7d-4f01-b5ed-d38bfcb83c56/Note\_to\_Commissioner.pdf

### **Useful links**

More on this consultation (https://ec.europa.eu/info/publications/finance-consultations-2020-eltif-review\_en)

Consultation document (https://ec.europa.eu/info/files/2020-eltif-review-consultation-document\_en)

More on investment funds (https://ec.europa.eu/info/business-economy-euro/growth-and-investment/investment-funds\_en)

Specific privacy statement (https://ec.europa.eu/info/law/better-regulation/specific-privacy-statement\_en)

More on the Transparency register (http://ec.europa.eu/transparencyregister/public/homePage.do?locale=en)

### Contact

fisma-eltif-public-consultation@ec.europa.eu