



Folketingets Energi-, Forsynings- og Klimaudvalg
Christiansborg

19. oktober 2017

Svar på Energi-, Forsynings- og Klimaudvalgets spørgsmål nr. 420 (Alm. del) af 26. september 2017 stillet efter ønske fra Søren Egge Rasmussen (EL)

Spørgsmål

Kan ministeren oplyse, om der findes tilsvarende rammeaftaler i andre lande, herunder i Norden, og om der i givet fald er taget hensyn til at fremme konkurrencen for nye og ikkelandsdækkende udbydere?

Svar

Moderniseringsstyrelsen har til brug for besvarelserne af spørgsmålet indhentet svar fra de centrale indkøbsorganer i Norge, Sverige og Finland.

Statens Innkjøpssentral i Norge har oplyst, at der ikke er en statslig fællesaftale og at det er den enkelte statslige virksomhed, som selv er ansvarlig for at anskaffe internettforbindelser.

Kammarkollegiet under det svenske Finansministerium har skriftligt bekræftet, at Sverige har en statslig rammeaftale for 'faste og mobile operatortjenester og transmissionstjenester', hvori internet til hjemmearbejdspladser indgår sammen med både telefoni og internet til de statslige institutioner. Denne aftale er lavet som en flerleverandøraftale med seks leverandører, hvor hver statslig myndighed laver miniudbud efter egne kriterier. Kammarkollegiet tilføjer yderligere:

"de leverantörer vi har är rikstäckande, vi har ej tagit hänsyn till mindre som ej är rikstäckande."

I Finland drives de offentlige rammeaftaler af det statsejede selskab Hansel Ltd. Hansel Ltd har givet følgende svar til Moderniseringsstyrelsen på engelsk:

"We have a framework agreement for Data Communication Services which was tendered in 2014 (and will be tendered again next year). The framework agreement consists of fixed connections (centralized internet-access, MPLS, Lan-to-Lan, point-to-point connections, fixed broadband connections etc.) and data communication services (LAN as a Services, VPN services, Firewalls as a Service etc.). Fixed broadband connections are mainly focused for small branch offices but they can also be used for example for employee's home connections. Although I must say that it is not too common in Finland that employer would pay

for employees fixed home connections. In Finland, most employees use their company's mobile data connections for remote working needs (dedicated data-SIM on their laptop or tethering via mobile phone) or employees own private broadband connection with company VPN.

There are two companies in Hansel's Data Communications Services FWA: DNA Ltd and Telia Finland Ltd (at first there were three companies: DNA, Telia Finland and TDC Finland but DNA acquired TDC's operations in Finland in 2014). DNA Ltd and Telia Ltd (and TDC Finland Ltd was) are nation-wide covering companies. In Data Communications Services FWA the vendor is selected via mini tendering. There are three leading data communications and mobile operators in Finland: DNA Ltd, Elisa Ltd and Telia Finland Ltd.

Our Data Communications Services FWA is mostly focused on fixed enterprise connections and Hansel's customers are located all around Finland. I think you must be a nation-wide company in order to provide fixed connections for the best price. If the company doesn't own the copper wires and optical fibers needed for the broadband connections, they must lease them from a competitor for a higher price.

To conclude, Hansel does not have FWA restricted only to internet / broadband connections for home offices.”

Med venlig hilsen

Sophie Løhde
Minister for offentlig innovation