



A Finmeccanica Company

Forsvarsudvalget
Folketinget
Christiansborg
DK-1240 København K

31 January 2012

Chairman of the Defense Committee, Mr. Karsten Nonbo

Dear Sir,

We are very pleased to have received the message that AgustaWestland with its AW 159 Wildcat helicopter, has been selected as one of two final bidders in the competition to deliver a new ship borne helicopter to the Danish Defense.

Therefore, we kindly request for an opportunity to appear before the Parliament Defense Committee, to present our proposal to Denmark and to address a number of issues, that we understand have been intensively debated during the past months.

These issues include:

- Suitability of the Wildcat to work from ships in Arctic conditions
- The concept of a brand new helicopter built on the Lynx heritage
- Possibilities for cooperation with the UK defense in training, logistics and operations
- New logistics and maintenance concepts
- AgustaWestland Industrial Participation efforts in Denmark and new ways of working with Danish industry

Should you decide to grant our request AgustaWestland will be represented by myself, Mr Geoff Hoon, Head of International Business and Mr Steve Powell, Head of Region, Northern Europe, assisted by Ms. Annette Juhler Kjaer, in-country consultant.

Kindly direct further correspondence regarding this request to Mads Lindberg at tel. +45 30 31 7141 or e-mail: mads@vespacrabo.dk

Kind regards
Mr Geoff Hoon

Signed on original

Head of International Business