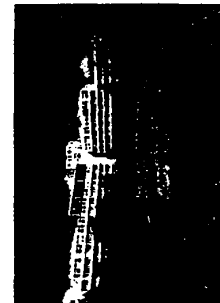
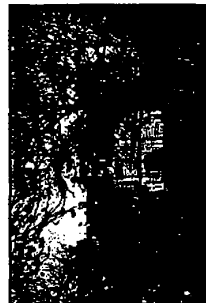
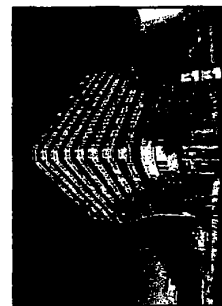




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Folketingets Sundhedsudvalg Presentation Damp Holding

December 1st, 2004

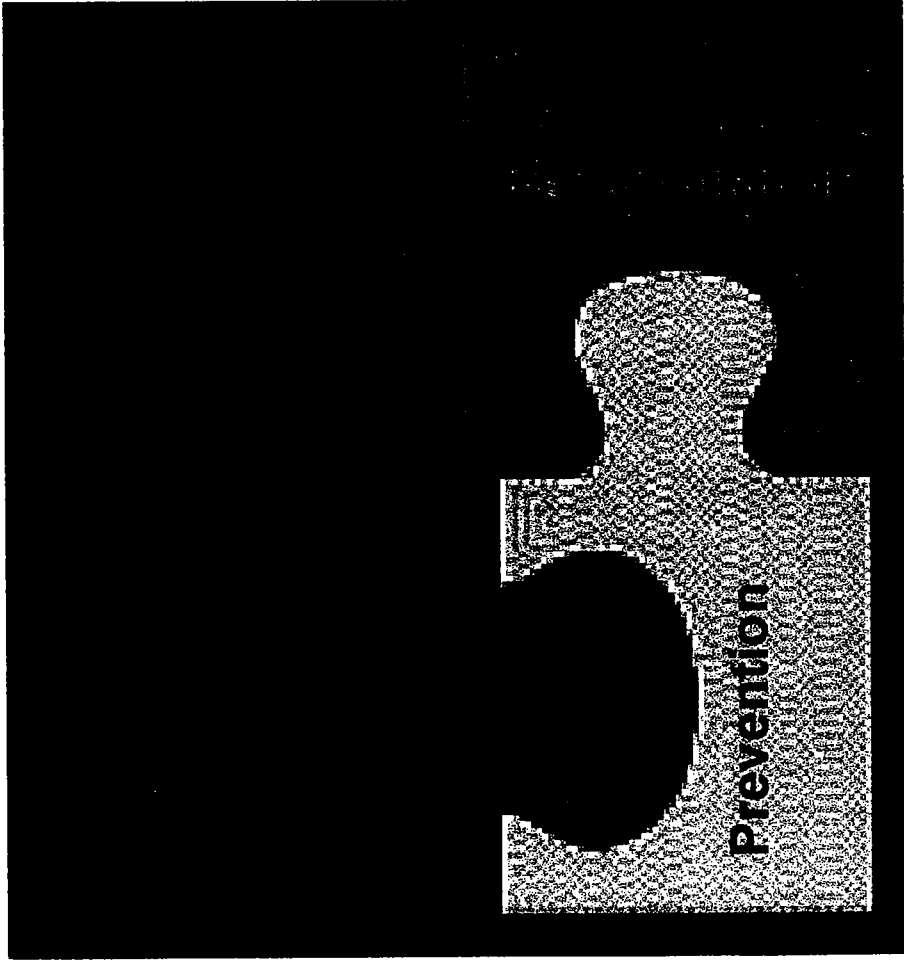
Marcel Newerla

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Damp's intergrated approach in health care





Facts about Damp

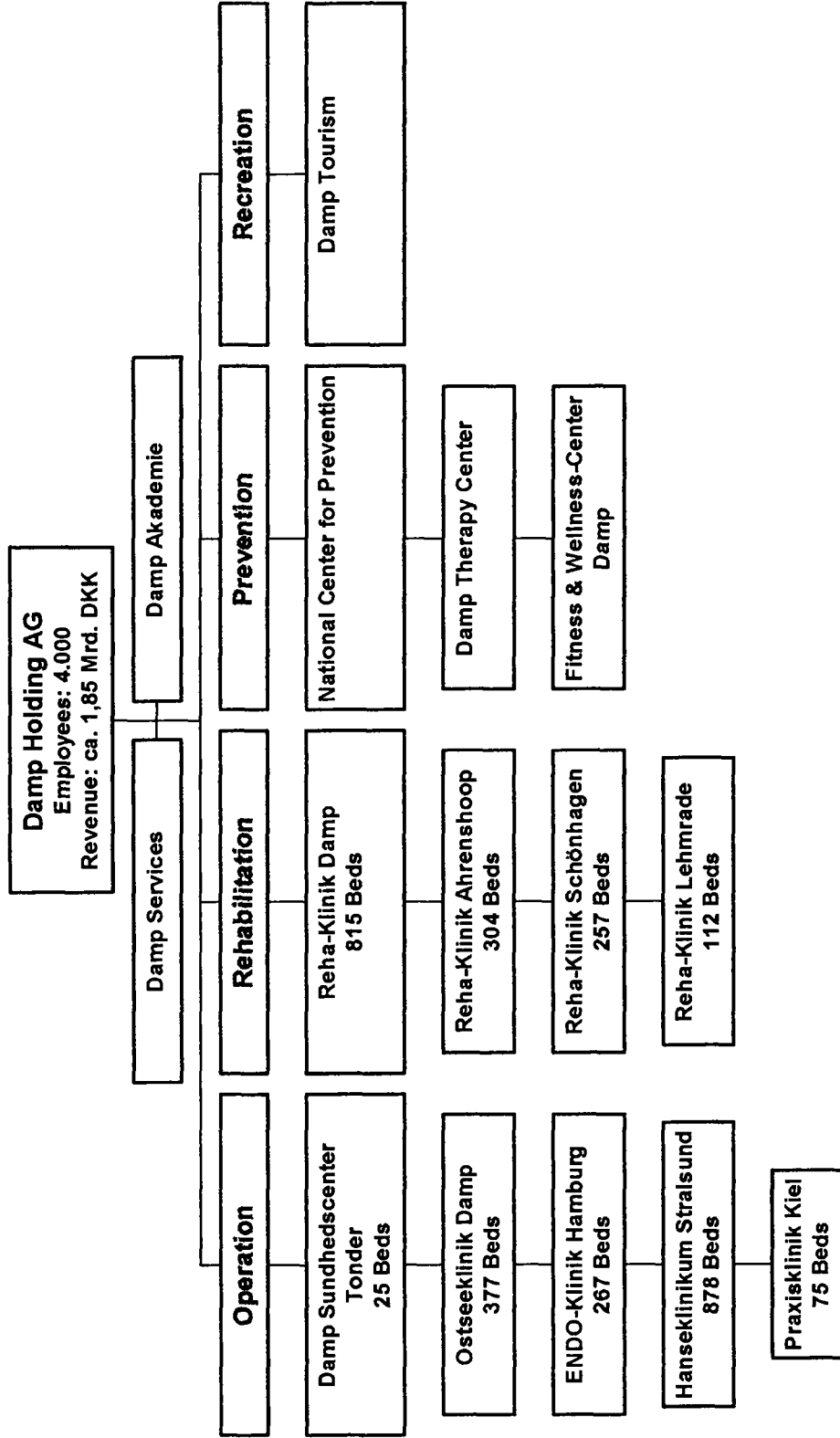
- Founded in 1973 in the village of Damp at the baltic sea as a private company. Subsidiaries in the areas of operation, rehabilitation and recreation.
- Since the beginning close partnership with the public authorities and the public pension funds (Krankenkassen). More than 90 % of our patients are publicly insured.
- Establishment of an integrated network in the health care sector with new subsidiaries and partners in northern Germany during the last 10 years.
- Within the network intergrated services in the areas of recreation, prevention, operation and rehabilitation are offered the the patients according to defined treatments pathways.
- Focus in the areas of elective orthopaedic surgery and rehabilitation as well as rehabilitation in oncology.
- Damp is more and more functioning as a „problem-solver“ for the public partners.



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Damp at a glance





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Integrated services in Northern Germany and Denmark

The map shows the following service locations and their corresponding photos:

- Tondern, Dänemark**: Photo of a large building.
- Reha-Klinik Damp**: Photo of a modern building.
- Ostseeklinik Damp**: Photo of a building with a large staircase.
- Ferienpark Damp**: Photo of a park with a large fountain.
- Reha-Klinik Schloß Schönhagen**: Photo of a large, historic building.
- Praxis-Klinik Kiel (Klinik Waldwiese und Praxis-klinik Wellingdorf)**: Photo of a building with a sign.
- Reha-Klinik Ahrenschoop**: Photo of a building.
- Reha-Klinik Lehrrade**: Photo of a building.
- Hanse-Klinikum Stralsund**: Photo of a building.
- ENDO-Klinik Hamburg**: Photo of a building.

Other locations marked on the map include Husum, Schleswig, Kiel, Lübeck, Wismar, Schwerin, Rostock, and Hamburg.

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Damp's activities in Denmark in the past

- Participation in the „Nyt Dansk Kur Konzept“ in 1998-1999 regarding the establishment of stationary rehabilitation in Denmark.
- Cooperation with 30 danisch municipalities in making social-medical reports (Speciallaegeerklaering) for patients who are on sick leave through the **Reha-Klinik Damp in 2000-2001**.
- Accreditation of the **Ostseeklinik Damp** in Mai 2002 through the Amtsraadsforeningen as the first hospital at all regarding the treatment of danish patients outside the „Home-Hospital“ according to the legislation of the extended free choice. Treatment of more than 400 danish patients until now.
- Accreditation of the **ENDO-Klinik Hamburg** and **Hansekllinikum Stralsund** trough the Amtsraadsforeningen in **2003 - 2004**.
- First treatment of patients in the area of rehabilitation and recreation in cooperation with Aeldre Sagen, Kraeftens Bekempelse, Lungeforeningen and Gigtforeningen in **2003** and **2004** in the **Reha-Klinik Damp**.



Damp Sundhedscenter Tonder

- Start of Damp Sundhedscenter Tonder as a **Public-Private-Partnership** with **Sonderjyllands Amt** in Tonder Sygehus in December 2003. Operations are offered in the area of elective ortopaedic surgery.
- Renting of an area of **25 beds** including operating theatres. Treatment currently of **25 - 35 patients from all over Denmark per week.**
- **32 danish nurses and doctors** are employed in Damp Sundhedscenter Tonder.
- Close cooperation with the existing activities by Sonderjyllands Amt in Tonder Sygehus (Laboratory, Therapy, Administration, Bloodbank etc.).
- **Integration** into the danish public health care system wherever this is possible (Unions, Qualitymanagement, Training for nurses and doctors).
- **Pricing** of the services is in contrast to other private hospitals in Denmark completely according to the danish DRG-Takst-System.



Damp's aims in Denmark

- Given the existing waiting list situation and the challenges in the danish health care system in the current restructuring process of the geographical area we are offering our competencies to the public partners.

For example:

- Further establishment as a valuable partner for the counties in Denmark in the area of operation in addition to the public system.
- Finding formal agreements with our public partners in the area of the „patients free choice“ in addition to the given agreement in the area of the „patients extended free choice“.
- Finding partners on the county as well as municipality side to start first activities in the area of stationary rehabilitation in order to establish integrated services.
- Bringing in our ideas into the discussion about how to strengthen the regional danish hospitals as local health care center and strenghten the danish central hospitals as institutions of specialized core competencies.



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Where we are in Denmark





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..... and what we are aiming at !!!

